

Airport Charges for Freighters – Aimed at Stimulating Traffic Growth

Airlines take substantial economic risks when establishing new routes or expanding their operations. Swedavia benefits from new traffic and is therefore willing to support its customers by sharing risks. To this end, Swedavia has developed two volume-enhancing pricing tools:

1. *The Incentive Programme for New Routes* applies to new routes only, and offers a discount for a limited period of time (three years). The purpose of the programme is to encourage airlines to increase the number of routes served from Swedavia airports.
2. *As a part of the standard Swedavia Tariff Regulations* a discount scheme called The Progressive Discount Scheme has been implemented to support airlines engaged in long-term large-scale operations at Swedavia airports. Unlike the incentive programme, it has no explicit time limit and is valid until further notice. This scheme gives airlines progressively larger discounts when they increase the number of departures from Swedavia airports.

To encourage operations with very large all-freight aircraft (more than 200 tonnes of MTOW) Swedavia has decided to offer discounts to all airlines operating such aircraft according to the two volume-enhancing pricing tools.

The Incentive Programme for New Routes

To support route expansion Swedavia offers discounts to airlines that open scheduled new all-freight aircraft routes.

A route is considered as being new if no carrier has served it regularly for the past 12 months.

Incentive programme for new routes	
Period	Take-off Charge Discount
Day 1-365	40%
Day 366-730	40%
Day 731-1096	40%

Furthermore, a route to a new destination airport belonging to a group of airports under the same IATA city designator does not qualify for the incentive programme, if the city pair is already regularly served. A route eligible for the incentive programme gives the airline in question the right to obtain a take-off charge discount of 40 percent for 3 x 365 days commencing on the day of the first flight. In order to qualify for the incentive programme a minimum frequency of one departure per week or 45 flights per 365-day period is required.

The discount does not apply to noise, emissions or terminal navigation charges.

The Progressive Discount Scheme

To support an increase in the number of frequencies Swedavia offers discounts according to the table below.

Progressive all-freight aircraft discount scheme	
Number of weekly departures	Take-off Charge Discount
3	10%
4	20%
5 or more	30%

To explain how the scheme works, assume that an airline operates two weekly departures from Swedavia airports. As the table shows, there will be no discount for two weekly departures, but as soon as the airline expands its operations to three weekly departures with very large aircraft, the airline will receive a 10 percent discount on all three departures. The airline will reach the maximum discount rate of 30 percent on all its departures with very large aircraft, when it operates at least five such flights a week from Swedavia airports.

The discount for an airline operating flights with aircraft having an MTOW over 200 tonnes out of more than one Swedavia airport will be based on the total number of departures summed over all Swedavia airports.

The discount does not apply to noise, emissions or terminal navigation charges.

The Incentive Programme for New Routes and The Progressive Discount Scheme cannot be combined.